

Consolidated Financial Results for the 1st Quarter of Fiscal Year Ending March 31, 2018 (J-GAAP)

August 4, 2017

Company name: T.RAD Co., Ltd.

Code No.: 7236

Representative: Hiromi Kano, President

Contact: Norio Kanai, Executive Officer,
Finance & Accounting Dept.

Scheduled date of filing of 1st quarter securities report:

Scheduled date of start of dividend payments:

Supplemental materials prepared for consolidated financial results: None

Briefing on consolidated financial results: None

Listing: Tokyo Stock Exchange, First Section

URL: <http://www.trad.co.jp>

Tel: +81-3-3373-1101

August 7, 2017

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(Amounts less than one million yen have been truncated)

1. Consolidated Financial Performance for the 1st Quarter of Fiscal Year Ending March 31, 2018

(April 1, 2017 to June 30, 2017)

(1) Consolidated operating performance

(Percentage figures indicate year-on-year change)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended June30, 2017	29,236	15.1	1,685	152.0	1,957	225.5	1,194	504.1
Three months ended June30, 2016	25,412	3.0	668	76.1	601	0.1	197	-41.5

Note: Comprehensive income

Three months ended June 30, 2017: ¥638 million —%

Three months ended June 30, 2016: ¥(1,543) million —%

	Net income per share	Diluted net income per share
	Yen	Yen
Three months ended June30, 2017	15.01	—
Three months ended June30, 2016	2.44	—

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
Three months ended June30, 2017	81,734	42,734	51.2	525.80
Fiscal year ended March 31, 2017	79,213	42,385	52.4	521.05

Reference: Shareholders' equity

As of June 30, 2017: ¥41,863 million

As of March 31, 2017 : ¥41,485 million

2. Dividends

	Dividends per Share				
	1Q	2Q	3Q	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2017	—	3.00	—	3.00	6.00
Fiscal year ending March 31, 2018	—				
Fiscal year ending March 31, 2018 (Forecast)		3.00	—	30.00	—

Note: Revisions to the forecast of dividends since the latest official announcement: No

We resolved to the consolidation of shares which will come into effect on October 1, 2017 at the 115th Ordinary General Meeting of Shareholders held on June 28, 2017. That is, each unit of 10 common shares will be consolidated into a unit of one share. The amount of the year-end dividend (forecast) per share for the fiscal year ending March 31, 2018, is described as “—.” The year-end dividend (forecast) per share for the fiscal year ending March 31, 2018, will be 3 yen and the annual dividend per share will be 6 yen if the consolidation of shares is not taken into consideration.

3. Forecast of Consolidated Financial Performance for the Fiscal Year Ending March 31, 2018

(April 1, 2017 to March 31, 2018)

(Percentage figures indicate changes from the same period of the previous year)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
2 nd Quarter ending September 30, 2017	59,900	20.7	2,700	114.0	3,100	155.9	1,500	79.1	18.84
Fiscal year ending March 31, 2018	112,300	4.4	3,900	21.3	4,500	26.9	2,300	13.7	288.88

Note: Revisions to the forecast of consolidated financial performance since the latest official announcement: Yes

For details, please refer to “Revisions to the Forecasts of Financial Performance for the 2nd Quarter of Fiscal year Ending March 31, 2018” released on August 4, 2017.

The net income per share in the consolidated earnings (for the full year) forecast for the fiscal year ending March 31, 2018, is taken consolidation of shares into consideration. The net income per share in the consolidated earnings (for the full year) forecast for the fiscal year ending March 31, 2018, will be 28.89 yen if the consolidation of shares is not taken into consideration.

4. Other

(1) Changes in significant subsidiaries during the current quarter

(changes in specific subsidiaries resulting in changes in the scope of consolidation): None

(2) Adoption of specific accounting policies for quarterly consolidated financial statements: None

(3) Changes in accounting principles, estimation procedures or presentation methods

1) Changes associated with revision of accounting standards: None

2) Changes other than 1): None

3) Changes accounting estimation procedures: None

4) Changes in presentation methods: None

(4) Number of shares issued and outstanding (common stock)

1) Number of shares issued and outstanding at end of period (including treasury stock)

As of June 30, 2017: 83,444,057 shares

As of March 31, 2017 : 83,444,057 shares

2) Number of shares of treasury stock at end of period

As of June 30, 2017: 3,826,258 shares

As of March 31, 2017 : 3,825,346 shares

3) Average number of shares outstanding during the period

Three months ended June 30, 2017: 79,618,113 shares

Three months ended June 30, 2016: 81,015,229 shares

* This report is not subject to the review of quarterly consolidated financial statements.

* Summaries for relevant use of forecasts and other specific affairs

This report contains projections of performance and other projections based on information currently available and certain assumptions judged to be reasonable. Actual performance may differ materially from these projections resulting from changes in the economic environment and other risks and uncertainties.

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1. Qualitative Information for the First Quarter of Fiscal Year Ending March 31, 2018

(1) Consolidated financial performance

There was a gradual recovery trend in the economic environment during the current first quarter consolidated accumulative period, with improvements in the corporate earnings environment behind the progress of the weakening yen and increase of exports. However, uncertainties remain in overseas political trends, including the protectionist policy management of the new U.S. administration etc.

Under the circumstances, the net sales and operating income of the TRAD Group (on a foreign currency basis) increased except Other (including eliminations). The profit attributable to owner of parent increased from the same period of the previous year due to the decreases of foreign exchange losses.

As a result, net sales during the consolidated cumulative first quarter increased by 3,823 million yen from the previous fiscal year, amounting to 29,236 million yen (up 15.1% year on year), operating income increased by 1,016 million yen, amounting to 1,685 million yen (up 152.0% year on year), ordinary income increased by 1,355 million yen, amounting to 1,957 million yen (up 225.5% year on year) and profit attributable to owners of parent increased by 997 million yen, amounting to 1,194 million yen (up 504.1% year on year).

The segment results are as follows.

The book-closing date for the consolidated subsidiaries for the first three months of the fiscal year under review is March 31. In preparing the consolidated financial statements, the financial statements as of, and for the three-month period ended on this date were used. With respect to material transactions conducted during the period between this date and the book-closing date for consolidated accounting, we have made adjustments as necessary for consolidated accounting. The segments relevant to such adjustments are the United States, Europe, Asia and China.

Three of domestic subsidiaries have the same settlement date that coincides with the last day of the consolidated fiscal year. The segment impacted by such adjustments is Other.

From the previous second quarterly consolidated accounting period, Tripac International Inc. is included in the United States segment, and from the previous forth quarterly consolidated accounting period, TRAD (Changshu) R&D Center Co., Ltd., is included in the China segment.

In addition, TRAD Sales Europe GmbH in which we newly established during the first quarterly consolidated accounting period, is included in Europe segment.

	Net Sales				Operating Income (Loss)			
	Three months ended June 30, 2016	Three months ended June 30, 2017	Increase/ Decrease	Percentage change (on a foreign currency basis)*	Three months ended June 30, 2016	Three months ended June 30, 2017	Increase/ Decrease	Percentage change (on a foreign currency basis)*
	(Millions of yen)	(Millions of yen)	(Millions of yen)	(%)	(Millions of yen)	(Millions of yen)	(Millions of yen)	(%)
Japan	12,081	13,533	1,452	12.0	(31)	421	452	—
United States	6,292	7,706	1,414	23.0	69	243	174	254.1
Europe	867	871	4	3.1	(65)	(58)	7	19.0
Asia	3,760	4,034	273	5.2	182	474	292	160.9
China	2,142	2,809	666	40.0	405	497	91	30.9
Other (including eliminations)	268	280	12	4.7	107	106	-1	-1.0
Total	25,412	29,236	3,823	15.6	668	1,685	1,016	165.3

*The percentage changes (on a foreign currency basis) in the chart are the percentage changes after correcting for differences arising from fluctuations in the foreign exchange rates applicable to overseas net sales.

(i) Japan

Net sales of products for automobile industry increased from the same period of the previous year thanks to the favorable transition of the orders received for our products. The net sales of products for construction and industrial machines increased from the same period of the previous year due to the increase of last-minute surge in demand by exhaust gas regulation. Net sales of products for air-conditioners decreased due to in-house production by customers. As a result, the net sales in the Japan segment increased by 1,452 million yen, resulting in 13,533 million yen.

Operating income increased by 452 million yen from the same period of the previous year, resulting in 421 million yen.

(ii) United States

The net sales of products for the automobile industry largely increased from the same period of the previous year contributed by the commencement of mass production of models for which orders were newly received. The net sales of products for construction and industrial machines decreased due to the reduction of demands by the major customers. As a result, the net sales in the United States segment increased from the same period of the previous year by 1,414 million yen, resulting in 7,706 million yen. On a foreign currency basis, it increased by 23.0%.

Operating income increased by 174 million yen from the same period of the previous year, resulting in 243 million yen. On a foreign currency basis, it increased by 254.1%.

(iii) Europe

The net sales of products for the automobile industry increased from the same period of the previous year, contributed by the increase of orders received from major customers in Russia. As to the net sales for air-conditioners, the orders received from major customers increased in Czech Republic. As a result, the net sales in the Europe segment increased by 4 million yen from the same period of the previous year, resulting in 871 million yen. On a foreign currency basis, it increased by 3.1%.

Operating loss of 58 million yen was posted, improving by 7 million yen from the same period of the previous year.

On a foreign currency basis, it increased by 19.0%.

(iv) Asia

The net sales of products for the automobile industry increased from the same period of the previous year by the favorable sales of models for which orders were newly received in Thailand and Vietnam. As a result, the net sales in the Asia segment increased by 273 million yen from the same period of the previous year, resulting in 4,034 million yen. On a foreign currency basis, it increased by 5.2%.

Operating income increased by 292 million yen from the same period of the previous year, resulting in 474 million yen. On a foreign currency basis, it increased by 160.9%.

(v) China

The net sales of products for the automobile industry increased from the same period of the previous year by the favorable sales of models for which orders were newly received and the increase of orders received from major customers. Net sales of products for construction and industrial machines an increase in orders due to the recovery of the Chinese market. As a result, the net sale in the China segment increased by 666 million yen from the same period of the previous year, resulting in 2,809 million yen. On a foreign currency basis, it increased by 40.0%.

The operating income increased by 91 million yen from the same period of the previous year, resulting in 497 million yen. On a foreign currency basis, it increased by 30.9%.

(vi) Other

The achievements of other segments, including those of our domestic consolidated subsidiaries for their transportation business and other business activities, resulted in a sales increase of 12 million yen from those in the same period of the previous year and amounted to 280 million yen.

(2) Consolidated financial position

1) Assets, liabilities and net assets

Although tangible fixed assets decreased, total assets at the end of current first quarter of the fiscal year under review resulted in 81,734 million yen (up 2,520 million yen year on year) due to the increase of current assets caused by the increase of net sales.

Total liabilities resulted in 38,999 million yen (up 2,171 million) due to the increase of long-term loans payable and accounts payable-trade.

Although foreign currency translation adjustment decreased, net assets resulted in 42,734 million yen (up 348 million yen year on year) due to the increases of retained earnings.

2) Cash flows

Cash and cash equivalents at the end of the current first quarter of the fiscal year under review totaled 8,023 million yen, an increase of 1,807 million yen from the same period of the previous year.

The factors for increase or decrease of each cash flow in the current first quarter consolidated accumulative period are as follows.

Net cash provided by operating activities was 2,430 million yen, an increase of 1,184 million yen year on year due to the increase of net sales. Net cash used in investing activities was 1,355 million yen, a decrease of 390 million yen year on year. Net cash increased by financing activities was 816 million yen, an increase of 546 million yen year on year due to increase in proceeds from loans payable.

(3) Future projections including forecasts of consolidated financial performance

We revised the forecast of consolidated financial performance released on May 15, 2017. For details, please refer to “Revisions to the Forecasts of Financial Performance for the 2nd Quarter of Fiscal year Ending March 31, 2018” that we announced today (August 4, 2017).

2. Quarterly Consolidated Financial Statements and main notes

(1) Quarterly consolidated balance sheets

(Millions of yen)

	FY2016	FY2017_1Q
	As of March 31, 2017	As of June 30, 2017
	Amount	Amount
(Assets)		
Current assets		
Cash and deposits	6,025	7,979
Notes and accounts receivable-trade	19,198	20,505
Electronically recorded monetary claims-operating	2,461	2,460
Short-term investment securities	499	399
Merchandise and finished goods	1,889	1,923
Work in process	514	504
Raw materials and supplies	4,180	4,161
Deferred tax assets	652	404
Others	2,260	2,358
Allowance for doubtful accounts	(83)	(45)
Total current assets	37,598	40,654
Noncurrent assets		
Tangible fixed assets		
Building and structures, net	6,326	6,113
Machinery, equipment and vehicles, net	15,914	15,324
Land	2,541	2,521
Lease assets, net	131	116
Construction in progress	2,461	2,934
Other tangible fixed assets, net	2,230	2,111
Total tangible fixed assets	29,607	29,123
Intangible assets		
Goodwill	225	204
Others	734	702
Total intangible assets	959	906
Investments and other assets		
Investment securities	8,762	8,863
Net defined benefit asset	212	199
Deferred tax assets	196	133
Others	1,904	1,882
Allowance for doubtful accounts	(28)	(28)
Total investments and other assets	11,047	11,049
Total noncurrent assets	41,615	41,079
Total assets	79,213	81,734

(Millions of yen)

	FY2016	FY2017_1Q
	As of March 31, 2017	As of June 30, 2017
	Amount	Amount
(Liabilities)		
Current liabilities		
Notes and accounts payable-trade	9,745	11,050
Electronically recorded obligations – operating	2,949	3,317
Short-term loans payable	5,178	5,223
Lease obligations	572	478
Income taxes payable	539	379
Accrued expenses	2,205	2,507
Provision for bonuses	1,276	676
Provision for directors' bonuses	53	16
Provision for product warranties	104	94
Provision for shareholders benefit program	41	36
Electronically recorded obligations - non-operating	352	472
Others	1,448	1,459
Total current liabilities	24,465	25,714
Noncurrent liabilities		
Long-term loans payable	9,473	10,493
Lease obligations	631	525
Deferred tax liabilities	1,977	2,042
Provision for directors' retirement benefits	2	2
Net defined benefit liability	81	79
Asset retirement obligations	89	89
Others	106	53
Total noncurrent liabilities	12,362	13,285
Total liabilities	36,827	38,999
(Net assets)		
Shareholders' equity		
Capital stock	8,545	8,545
Capital surplus	7,473	7,465
Retained earnings	24,162	25,118
Treasury stock	(891)	(892)
Total shareholders' equity	39,289	40,237
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,148	1,174
Foreign currency translation adjustment	550	(38)
Remeasurements of defined benefit plans	496	489
Total accumulated other comprehensive income	2,195	1,625
Non-controlling interests	900	871
Total net assets	42,385	42,734
Total liabilities and net assets	79,213	81,734

(2) Quarterly consolidated statements of income and quarterly consolidated statement of comprehensive income
(Quarterly consolidated statements of income)

(Millions of yen)

	Three months ended June 30, 2016 (Apr. 1, 2016–June 30, 2016)	Three months ended June 30, 2017 (Apr. 1, 2017–June 30, 2017)
	Amount	Amount
Net sales	25,412	29,236
Cost of sales	22,824	25,518
Gross profit	2,587	3,717
Selling, general and administrative expenses		
Packing and delivery expenses	264	323
Salaries and allowances	394	389
Provision for bonuses	116	121
Provision for directors' bonuses	10	16
Retirement benefit expenses	18	16
Welfare expenses	231	242
Provision for product warranties	4	8
Research and development expenses	234	264
Others	644	648
Total selling, general and administrative expenses	1,919	2,032
Operating income (loss)	668	1,685
Non-operating income		
Interest income	28	14
Dividends income	113	113
Equity in earnings of affiliates	117	101
Foreign exchange gains	—	19
Others	30	77
Total non-operating income	288	327
Non-operating expenses		
Interest expenses	53	51
Foreign exchange losses	297	—
Loss on investments in partnership	0	0
Others	4	3
Total non-operating expenses	356	55
Ordinary income (loss)	601	1,957

(Millions of yen)

	Three months ended June 30, 2016 (Apr. 1, 2016–June 30, 2016)	Three months ended June 30, 2017 (Apr. 1, 2017–June 30, 2017)
	Amount	Amount
Extraordinary income		
Gain on sales of noncurrent assets	7	12
Gain on reversal of subscription rights to shares	0	—
Total extraordinary income	7	12
Extraordinary loss		
Loss on sales of noncurrent assets	3	0
Loss on retirement of noncurrent assets	8	13
Loss on valuation of golf club memberships	0	—
Surcharges	48	59
Total extraordinary loss	61	74
Income (loss) before income taxes	547	1,895
Income taxes-current	239	294
Income taxes-deferred	96	362
Total income taxes	336	657
Profit (loss)	211	1,238
Profit (loss) attributable to non-controlling interests	13	43
Profit (loss) attributable to owners of parent	197	1,194

(Quarterly consolidated statement of comprehensive income)

(Millions of yen)

	Three months ended June 30, 2016 (Apr. 1, 2016–June 30, 2016)	Three months ended June 30, 2017 (Apr. 1, 2017–June 30, 2017)
	Amount	Amount
Profit (loss)	211	1,238
Other comprehensive income		
Valuation difference on available-for-sale securities	(472)	26
Foreign currency translation adjustment	(1,071)	(586)
Remeasurements of defined benefit plans, net of tax	(5)	(7)
Share of other comprehensive income of associates accounted for using equity method	(204)	(33)
Total other comprehensive income	(1,754)	(600)
Comprehensive income	(1,543)	638
(Breakdown)		
Comprehensive income attributable to owners of the parent	(1,507)	625
Comprehensive income attributable to non-controlling interests	(35)	13

(3) Quarterly consolidated statements of cash flows

(Millions of yen)

	Three months ended June 30, 2016 (Apr. 1, 2016–June 30, 2016)	Three months ended June 30, 2017 (Apr. 1, 2017–June 30, 2017)
	Amount	Amount
Net cash provided by (used in) operating activities		
Profit (loss) before income taxes	547	1,895
Depreciation and amortization	1,255	1,275
Retirement benefit expenses	(8)	(11)
Increase(decrease) in net defined benefit liability	15	13
Increase (decrease) in provision for directors' retirement benefits	0	0
Increase (decrease) in allowance for doubtful accounts	3	(35)
Increase (decrease) in provision for bonuses	(567)	(599)
Increase (decrease) in provision for directors' bonuses	(11)	(36)
Increase (decrease) in provision for product warranties	(123)	(9)
Loss on retirement of noncurrent assets	8	13
Loss(gain) on sales of tangible fixed assets	(3)	(11)
Surcharges	48	59
Interest and dividends income	(141)	(128)
Interest expenses	53	51
Equity in (earnings) losses of affiliates	(117)	(101)
Decrease(increase) in notes and accounts receivable-trade	(847)	(1,539)
Decrease(increase) in inventories	(222)	(139)
Increase(decrease) in notes and accounts payable-trade	420	1,843
Decrease(increase) in other current assets	443	(118)
Increase (decrease) in other current liabilities	625	355
Other, net	45	(32)
Subtotal	1,426	2,745
Interest and dividends income received	183	130
Interest expenses paid	(52)	(50)
Income taxes paid	(263)	(344)
Surcharges paid	(46)	(50)
Net cash provided by (used in) operating activities	1,246	2,430

(Millions of yen)

	Three months ended June 30, 2016 (Apr. 1, 2016–June 30, 2016)	Three months ended June 30, 2017 (Apr. 1, 2017–June 30, 2017)
	Amount	Amount
Net cash provided by (used in) investing activities		
Purchase of tangible fixed assets	(1,694)	(1,310)
Proceeds from sales of tangible fixed assets	15	37
Purchase of investment securities	(0)	—
Payments of loans receivable	(0)	—
Others	(66)	(82)
Net cash provided by (used in) investing activities	(1,746)	(1,355)
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	(922)	367
Proceeds from long-term loans payable	2,162	1,300
Repayment of long-term loans payable	(99)	(369)
Proceeds from share insurance to non-controlling shareholders	—	1
Purchase of treasury stock	(327)	(0)
Cash dividends paid	(246)	(238)
Cash dividends paid to non-controlling shareholders	(90)	(52)
Others	(205)	(191)
Net cash provided by (used in) financing activities	270	816
Effect of exchange rate change on cash and cash equivalents	(292)	(84)
Net increase (decrease) in cash and cash equivalents	(522)	1,807
Cash and cash equivalents at beginning of period	6,760	6,216
Increase in cash and cash equivalents from newly consolidated subsidiary	130	—
Cash and cash equivalents at end of period	6,368	8,023

(4) Notes to quarterly consolidated financial statements
 (Going concern assumptions)
 Not applicable

(Notes in the event of significant changes in shareholders' equity)
 Not applicable

(Segment information)

I Three months ended June 30, 2016 (from April 1, 2016 to June 30, 2016)

1. Net sales and profit (loss) by reportable segments

(Millions of yen)

	Reportable segment						Other (Note 3)	Total
	Japan	United States	Europe	Asia	China	Total		
Net Sales:								
Sales to outside customers	12,081	6,292	867	3,760	2,142	25,144	268	25,412
Intersegment sales or Transfers	1,035	44	3	111	267	1,462	683	2,146
Total	13,116	6,336	871	3,872	2,410	26,607	951	27,558
Segment income (loss)	(31)	69	(65)	182	405	560	67	628

Note: 1. Our Group consists of the Company and these overseas corporations which are based on a manufacturing and sales structure. As such, "Japan", "the United States", "Europe", "Asia" and "China" are our five reportable segments.

2. Major countries or regions belong to each reportable segment

Europe the Czech Republic, Russia

Asia Thailand, Indonesia, Vietnam

3. "Other" comprises business operations that are not categorized as reportable segments and includes the business activities of domestic subsidiaries, such as the transportation business.

2. Difference between total segment income (loss) for reportable segments and operating income on consolidated statements of income, and details of the difference (reconciliation of the difference)

(Millions of yen)

Income	Amount
Total segment income	560
Income for "Other"	67
Intersegment eliminations	40
Operating income on consolidated statements of income	668

3. Impairment loss on noncurrent assets and goodwill, etc., by reportable segment

(Significant impairment loss on noncurrent assets)
 Not applicable

(Significant change in goodwill amount)

In the segment of "the United States," accompanying the acquisition of the shares of Tripac International Inc., the Company is including that company within the scope of consolidation from the previous first quarterly consolidated accounting period. Meantime, the increase amount of goodwill due to the affair is 273 million yen in the previous first quarter consolidated accumulative period.

(Significant gain on bargain purchase)
 Not applicable

II Three months ended June 30, 2017 (from April 1, 2017 to June 30, 2017)

1. Net sales and profit (loss) by reportable segments

(Millions of yen)

	Reportable segment						Other (Note 3)	Total
	Japan	United States	Europe	Asia	China	Total		
Net Sales:								
Sales to outside customers	13,533	7,706	871	4,034	2,809	28,955	280	29,236
Intersegment sales or transfers	1,361	43	154	21	352	1,934	772	2,707
Total	14,895	7,750	1,026	4,055	3,161	30,890	1,053	31,943
Segment income (loss)	421	243	(58)	474	497	1,578	69	1,648

Note: 1. Our Group consists of the Company and these overseas corporations which are based on a manufacturing and sales structure. As such, “Japan”, “the United States”, “Europe”, “Asia” and “China” are our five reportable segments.

2. Major countries or regions belong to each reportable segment

Europe the Czech Republic, Russia

Asia Thailand, Indonesia, Vietnam

3. “Other” comprises business operations that are not categorized as reportable segments and includes the business activities of domestic subsidiaries, such as the transportation business.

2. Difference between total segment income (loss) for reportable segments and operating income on consolidated statements of income, and details of the difference (reconciliation of the difference)

(Millions of yen)

Income	Amount
Total segment income	1,578
Income for “Other”	69
Intersegment eliminations	36
Operating income on consolidated statements of income	1,685

3. Impairment loss on noncurrent assets and goodwill, etc., by reportable segment

(Significant impairment loss on noncurrent assets)

Not applicable

(Significant change in goodwill amount)

Not applicable

(Significant gain on bargain purchase)

Not applicable

4. Supplementary information

Sales states (consolidated)

(Millions of yen)

	Three months ended June 30, 2016 (Apr. 1, 2016–June. 30, 2016)		Three months ended June 30, 2017 (Apr. 1, 2017–June.30, 2017)		Increase/Decrease		FY2016 (Apr 1,2016-Mar 31,2017)	
	Amount	%	Amount	%	Amount	%	Amount	%
For Automobile	17,497	68.9	20,742	70.9	3,244	18.5	75,769	70.4
For Construction & Industrial machine	5,231	20.6	6,315	21.6	1,083	20.7	21,643	20.1
For Air conditioner	1,829	7.2	1,302	4.5	-527	-28.8	6,793	6.3
Other	853	3.3	876	3.0	23	2.8	3,401	3.2
Total	25,412	100.0	29,236	100.0	3,823	15.0	107,608	100.0

Notes: Amounts less than one million yen have been truncated.