

Consolidated Financial Results for the 1st Quarter of Fiscal Year Ending March 31, 2023 (J-GAAP)

August 8, 2022

Company name: T.RAD Co., Ltd.

Code No.: 7236

Representative: Tomio Miyazaki, President & CEO & COO

Contact: Norio Kanai, Managing Director & CFO

Scheduled date of filing of 1st quarter securities report:

Scheduled date of start of dividend payments: —

Supplemental materials prepared for consolidated financial results: None

Briefing on consolidated financial results: None

Listing: Tokyo Stock Exchange, Prime Market

URL: <http://www.trad.co.jp>

Tel: +81-3-3373-1101

August 9, 2022

(Amounts less than one million yen have been truncated)

1. Consolidated Financial Performance for the 1st Quarter of Fiscal Year Ending March 31, 2023

(April 1, 2022 to June 30, 2022)

(1) Consolidated operating performance

(Percentage figures indicate year-on-year change)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended June30, 2022	35,553	8.2	1,008	-55.0	1,752	-22.9	936	-28.5
Three months ended June30, 2021	32,874	30.2	2,239	—	2,272	—	1,310	—

Note: Comprehensive income

Three months ended June 30, 2022: ¥ 2,759 million (1.4%)

Three months ended June 30, 2021: ¥ 2,720 million (—%)

	Net income per share	Diluted net income per share
	Yen	Yen
Three months ended June30, 2022	143.36	—
Three months ended June30, 2021	181.14	—

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
Three months ended June30, 2022	98,963	48,707	46.8	7,094.53
Fiscal year ended March 31, 2022	93,756	46,732	47.5	6,810.22

Reference: Shareholders' equity

As of June 30, 2022: ¥46,361 million

As of March 31, 2022 : ¥44,504 million

2. Dividends

	Dividends per Share				
	1Q	2Q	3Q	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2022	—	40.00	—	120.00	160.00
Fiscal year ending March 31, 2023	—	—	—	—	—
Fiscal year ending March 31, 2023 (Forecast)	—	80.00	—	80.00	160.00

Note: Revisions to the forecast of dividends since the latest official announcement: No

3. Forecast of Consolidated Financial Performance for the Fiscal Year Ending March 31, 2023

(April 1, 2022 to March 31, 2023)

(Percentage figures indicate changes from the same period of the previous year)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
2 nd Quarter ending September 30, 2022	75,000	14.4	1,400	-59.0	1,700	-51.2	200	-89.3	30.60
Fiscal year ending March 31, 2023	158,400	18.6	4,200	-16.7	4,600	-23.3	1,500	-58.3	229.54

Note: Revisions to the forecast of consolidated financial performance since the latest official announcement: No

4. Other

(1) Changes in significant subsidiaries during the current quarter

(changes in specific subsidiaries resulting in changes in the scope of consolidation): None

(2) Adoption of specific accounting policies for quarterly consolidated financial statements: None

(3) Changes in accounting principles, estimation procedures or presentation methods

1) Changes associated with revision of accounting standards: None

2) Changes other than 1): None

3) Changes accounting estimation procedures: None

4) Changes in presentation methods: None

(4) Number of shares issued and outstanding (common stock)

1) Number of shares issued and outstanding at end of period (including treasury stock)

As of June 30, 2022: 6,712,411 shares

As of March 31, 2022: 6,712,411 shares

2) Number of shares of treasury stock at end of period

As of June 30, 2022: 177,650 shares

As of March 31, 2022: 177,519 shares

3) Average number of shares outstanding during the period

Three months ended June 30, 2022: 6,534,843 shares

Three months ended June 30, 2021: 7,234,852 shares

* The consolidated financial results presented herein are not subject to the audit procedures by certified public accountant or audit firm.

* Explanations for proper use of forecasts and other specific affairs

The forward-looking statement such as forecast of financial performance etc. described in this report based on information currently available and certain assumptions judged to be reasonable. Actual performance may differ significantly from these projections due to various factors.

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1. Qualitative Information for the First Quarter of Fiscal Year Ending March 31, 2023

(1) Consolidated financial performance

The economic environment during the first quarter of the current consolidated cumulative period showed signs of recovery from the last year's COVID 19 pandemic. However, the situation remained difficult due to the prolonged Russian invasion of Ukraine, deteriorating product demand in China following the Shanghai lockdown, a shortage of semiconductors, and soaring raw material prices. There is concern that uncertainty will continue.

Under the circumstances, the net sales of the T.RAD Group (on a foreign currency basis) increased from the same period of the previous year except Europe and China. Operating income decreased in all regions due to soaring costs of materials and parts etc. The profit attributable to owner of parent decreased from the same period of the previous year.

As a result, net sales during the consolidated cumulative first quarter increased by 2,679 million yen from the previous fiscal year, amounting to 35,553 million yen (up 8.2% year on year), operating income decreased by 1,231 million yen, amounting to 1,008 million yen (down 55.0% year on year), ordinary income decreased by 519 million yen, amounting to 1,752 million yen (down 22.9% year on year) and profit attributable to owners of parent decreased by 373 million yen, amounting to 936 million yen (down 28.5% year on year).

The segment results are as follows.

The book-closing date for the consolidated subsidiaries for the first three months of the fiscal year under review is March 31. In preparing the consolidated financial statements, the financial statements as of, and for the three-month period ended on this date were used. With respect to material transactions conducted during the period between this date and the book-closing date for consolidated accounting, we have made adjustments as necessary for consolidated accounting. The segments relevant to such adjustments include the United States, Europe, Asia and China.

Domestic subsidiaries have the same settlement date that coincides with the last day of the consolidated fiscal year. The corresponding segment is Other.

	Net Sales				Operating Income (Loss)			
	Three months ended June 30, 2021	Three months ended June 30, 2022	Increase/ Decrease	Percentage change (on a foreign currency basis)*	Three months ended June 30, 2021	Three months ended June 30, 2022	Increase/ Decrease	Percentage change (on a foreign currency basis)*
	(Millions of yen)	(Millions of yen)	(Millions of yen)	(%)	(Millions of yen)	(Millions of yen)	(Millions of yen)	(%)
Japan	14,611	15,053	441	3.0	467	394	-73	-15.7
United States	7,444	8,669	1,224	5.3	(50)	(403)	-352	-618.1
Europe	1,082	1,155	72	-3.2	54	(240)	-294	—
Asia	4,014	4,710	696	8.6	756	688	-67	-14.8
China	5,673	5,927	254	-7.7	938	590	-348	-45.0
Other (including eliminations)	47	38	-9	-19.1	73	(21)	-94	—
Total	32,874	35,553	2,679	2.0	2,239	1,008	-1,231	-58.5

*The percentage changes (on a foreign currency basis) in the chart are the percentage changes after correcting for differences arising from fluctuations in the foreign exchange rates applicable to overseas net sales.

(i) Japan

Net sales of products for automobile industry and construction industrial machines were increased from the same period of the previous year due to an increase in orders etc. As a result, the net sales in the Japan segment increased by 441 million yen, resulting in 15,053 million yen.

Operating income decreased by 73 million yen from the same period of the previous year due to soaring costs of materials and parts etc., resulting in 394 million yen.

(ii) United States

Net sales of products for automotive industry increased from the same period of the previous year due to the commencement of mass production of models for which orders were newly received. Net sales of construction industrial machines decreased from the same period of the previous year due to a decrease in orders etc. As a result, the net sales in the United States segment increased by 1,224 million yen from the same period of the previous year, resulting in 8,669 million yen. On a foreign currency basis, it increased by 5.3%.

Operating income decreased by 352 million yen year-on-year, resulting in operating loss of 403 million yen due to soaring costs of materials and parts, as well as increased distribution costs. On a foreign currency basis, it decreased by 618.1%.

(iii) Europe

Net sales of products for automobile industry in the Czech Republic were affected by a shortage of semiconductors and delays in component supply. Due to a decrease in orders from major customers, the net sales in this segment decreased by 3.2% on a foreign currency basis. However, the net sales increased by 72 million yen year-on-year to 1,155 million yen due to the currency impact.

Operating income decreased by 294 million yen year-on-year, resulting in operating loss of 240 million yen due to soaring costs of materials and parts.

(iv) Asia

Net sales of products for automobile industry increased from the same period of the previous year due to the start of the mass production of newly ordered models in Thailand and increased orders in Indonesia and Vietnam. As a result, the net sales in the Asia segment increased by 696 million yen from the same period of the previous year, resulting in 4,710 million yen. On a foreign currency basis, it increased by 8.6%.

Operating income decreased by 67 million yen from the same period of the previous year due to soaring costs of materials and parts etc., resulting in 688 million yen. On a foreign currency basis, it decreased by 14.8%.

(v) China

Net sales of products for automobile industry increased from the same period of the previous year due to increasing orders from Japanese customers despite lower sales of commercial vehicles. Net sales of products for construction industrial machines decreased from the same period of the previous year, due to a decrease in orders etc. As a result, the net sales in this segment increased by 254 million yen from the same period of the previous year, to 5,927 million yen, partly due to the impact of foreign exchange rates, despite a 7.7% decrease on a foreign currency basis.

The operating income decreased by 348 million yen from the same period of the previous year due to soaring costs of materials and parts etc., resulting in 590 million yen. On a foreign currency basis, it decreased by 45.0%.

(2) Consolidated financial position

1) Assets, liabilities and net assets

Total assets at the end of current first quarter of the fiscal year under review resulted in 98,963 million yen (up 5,207 million yen from the end of the previous fiscal year) due to the increase of inventories, tangible fixed assets and accounts receivable-trade etc.

Total liabilities resulted in 50,256 million yen (up 3,232 million yen) due to the increase of accounts payable-trade and long-term loans payable etc.

Net assets resulted in 48,707 million yen (up 1,975 million yen) due to the increase of foreign currency translation adjustment and retained earnings etc.

2) Cash flows

Cash and cash equivalents at the end of the current first quarter of the fiscal year under review totaled 13,753 million yen, decrease of 2,953 million yen from the end of the previous fiscal year.

The factors for increase or decrease of each cash flow in the current first quarter consolidated accumulative period are as follows.

Net cash provided by operating activities was 2,746 million yen, a decrease of 1,018 million yen year on year due to the decrease of profit before income taxes.

Net cash used in investing activities was 2,082 million yen, an increase of 153 million yen year on year due to the increase of capital investment.

As a result, the free cash flow, which is the sum of the net cash provided by operating activities and used in investing activities, amounted to 663 million yen (a decrease of 1,172 million yen year-on-year).

Furthermore, net cash used in financing activities was 773 million yen, a decrease of 619 million yen year on year due to the increase of cash dividends paid etc.

(3) Future projections including forecasts of consolidated financial performance

We did not revise the forecast of consolidated financial performance released on May 16, 2022, as the financial results for the first three months of the fiscal year under review were within the expected range.

2. Quarterly Consolidated Financial Statements and main notes

(1) Quarterly consolidated balance sheets

(Millions of yen)

	FY2021	FY2022_1Q
	As of March 31, 2022	As of June 30, 2022
	Amount	Amount
(Assets)		
Current assets		
Cash and deposits	13,264	13,837
Notes receivable-trade	2,004	1,210
Electronically recorded monetary claims-operating	3,012	2,822
Accounts receivable-trade	23,832	25,607
Short-term investment securities	489	489
Merchandise and finished goods	3,805	4,271
Work in process	902	1,077
Raw materials and supplies	8,152	8,814
Others	2,542	2,660
Allowance for doubtful accounts	(172)	(190)
Total current assets	57,835	60,602
Noncurrent assets		
Tangible fixed assets		
Building and structures, net	5,715	6,799
Machinery, equipment and vehicles, net	15,077	16,218
Land	2,384	2,422
Lease assets, net	364	1,147
Construction in progress	4,904	3,422
Other tangible fixed assets, net	1,754	1,922
Total tangible fixed assets	30,200	31,933
Intangible assets		
Others	1,613	1,780
Total intangible assets	1,613	1,780
Investments and other assets		
Investment securities	2,392	2,687
Net defined benefit asset	1,020	1,012
Deferred tax assets	149	372
Others	549	579
Allowance for doubtful accounts	(5)	(5)
Total investments and other assets	4,106	4,647
Total noncurrent assets	35,921	38,361
Total assets	93,756	98,963

(Millions of yen)

	FY2021	FY2022_1Q
	As of March 31, 2022	As of June 30, 2022
	Amount	Amount
(Liabilities)		
Current liabilities		
Notes and accounts payable-trade	13,994	15,755
Electronically recorded obligations – operating	4,249	4,414
Short-term loans payable	10,390	10,116
Lease obligations	495	532
Income taxes payable	948	684
Accrued expenses	3,081	3,199
Provision for bonuses	1,421	774
Provision for directors' bonuses	72	13
Provision for product warranties	272	262
Provision for loss on order received	187	200
Electronically recorded obligations - non-operating	474	706
Others	1,788	1,683
Total current liabilities	37,377	38,345
Noncurrent liabilities		
Long-term loans payable	6,720	7,734
Lease obligations	1,576	2,335
Deferred tax liabilities	867	1,309
Net defined benefit liability	287	308
Provision for share awards	—	16
Asset retirement obligations	92	92
Others	102	114
Total noncurrent liabilities	9,646	11,911
Total liabilities	47,024	50,256
(Net assets)		
Shareholders' equity		
Capital stock	8,570	8,570
Capital surplus	7,352	7,350
Retained earnings	27,004	27,156
Treasury stock	(421)	(419)
Total shareholders' equity	42,505	42,658
Accumulated other comprehensive income		
Foreign currency translation adjustment	948	2,660
Remeasurements of defined benefit plans	1,049	1,042
Total accumulated other comprehensive income	1,998	3,703
Non-controlling interests	2,228	2,346
Total net assets	46,732	48,707
Total liabilities and net assets	93,756	98,963

(2) Quarterly consolidated statements of income and quarterly consolidated statement of comprehensive income
(Quarterly consolidated statements of income)

(Millions of yen)

	Three months ended June 30, 2021 (Apr. 1, 2021–June 30, 2021)	Three months ended June 30, 2022 (Apr. 1, 2022–June 30, 2022)
	Amount	Amount
Net sales	32,874	35,553
Cost of sales	28,246	32,053
Gross profit	4,627	3,499
Selling, general and administrative expenses		
Packing and delivery expenses	453	381
Salaries and allowances	449	423
Provision for bonuses	193	190
Provision for directors' bonuses	15	13
Retirement benefit expenses	18	17
Welfare expenses	309	359
Provision for product warranties	(51)	188
Provision for share awards	—	16
Research and development expenses	319	242
Others	679	657
Total selling, general and administrative expenses	2,387	2,491
Operating income (loss)	2,239	1,008
Non-operating income		
Interest income	36	36
Dividends income	2	5
Equity in earnings of affiliates	—	126
Foreign exchange gains	11	551
Others	67	58
Total non-operating income	117	778
Non-operating expenses		
Interest expenses	55	32
Equity in losses of affiliates	22	—
Others	6	0
Total non-operating expenses	84	33
Ordinary income (loss)	2,272	1,752

(Millions of yen)

	Three months ended June 30, 2021 (Apr. 1, 2021–June 30, 2021)	Three months ended June 30, 2022 (Apr. 1, 2022–June 30, 2022)
	Amount	Amount
Extraordinary income		
Gain on sales of noncurrent assets	1	12
Total extraordinary income	1	12
Extraordinary loss		
Loss on sales of noncurrent assets	—	12
Loss on retirement of noncurrent assets	25	15
Total extraordinary loss	25	28
Income (loss) before income taxes	2,249	1,737
Income taxes-current	487	467
Income taxes-deferred	329	399
Total income taxes	816	867
Profit (loss)	1,432	869
Profit (loss) attributable to non-controlling interests	121	(67)
Profit (loss) attributable to owners of parent	1,310	936

(Quarterly consolidated statement of comprehensive income)

(Millions of yen)

	Three months ended June 30, 2021 (Apr. 1, 2021–June 30, 2021)	Three months ended June 30, 2022 (Apr. 1, 2022–June 30, 2022)
	Amount	Amount
Profit (loss)	1,432	869
Other comprehensive income		
Foreign currency translation adjustment	1,261	1,729
Remeasurements of defined benefit plans, net of tax	(5)	(7)
Share of other comprehensive income of associates accounted for using equity method	32	168
Total other comprehensive income	1,288	1,890
Comprehensive income	2,720	2,759
(Breakdown)		
Comprehensive income attributable to owners of the parent	2,467	2,641
Comprehensive income attributable to non-controlling interests	253	118

(3) Quarterly consolidated statements of cash flows

(Millions of yen)

	Three months ended June 30, 2021 (Apr. 1, 2021–June 30, 2021)	Three months ended June 30, 2022 (Apr. 1, 2022–June 30, 2022)
	Amount	Amount
Net cash provided by (used in) operating activities		
Profit (loss) before income taxes	2,249	1,737
Depreciation and amortization	1,397	1,400
Retirement benefit expenses	(4)	(5)
Increase(decrease) in net defined benefit liability	9	8
Increase (decrease) in allowance for doubtful accounts	7	6
Increase (decrease) in provision for bonuses	(248)	(648)
Increase (decrease) in provision for directors' bonuses	15	(58)
Increase (decrease) in provision for product warranties	(225)	(25)
Loss on retirement of noncurrent assets	25	15
Loss(gain) on sales of tangible fixed assets	(1)	(0)
Interest and dividends income	(38)	(41)
Interest expenses	55	32
Foreign exchange losses (gains)	(15)	(102)
Equity in (earnings) losses of affiliates	22	(126)
Decrease(increase) in notes and accounts receivable-trade	(541)	76
Decrease(increase) in inventories	(451)	(671)
Increase(decrease) in notes and accounts payable-trade	1,684	1,324
Decrease(increase) in other current assets	(125)	(42)
Increase (decrease) in other current liabilities	209	552
Other, net	16	18
Subtotal	4,039	3,448
Interest and dividends income received	132	41
Interest expenses paid	(50)	(34)
Income taxes paid	(357)	(710)
Net cash provided by (used in) operating activities	3,764	2,746

(Millions of yen)

	Three months ended June 30, 2021 (Apr. 1, 2021–June 30, 2021)	Three months ended June 30, 2022 (Apr. 1, 2022–June 30, 2022)
	Amount	Amount
Net cash provided by (used in) investing activities		
Payments into time deposits	(295)	(444)
Proceeds from withdrawal of time deposits	165	240
Purchase of tangible fixed assets	(1,545)	(1,771)
Proceeds from sales of tangible fixed assets	6	96
Purchase of intangible assets	(149)	(210)
Payments for asset retirement obligations	(100)	—
Others	(10)	6
Net cash provided by (used in) investing activities	(1,929)	(2,082)
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	171	(541)
Proceeds from long-term loans payable	390	1,860
Repayment of long-term loans payable	(507)	(1,060)
Purchase of treasury stock	(0)	(50)
Cash dividends paid	—	(784)
Cash dividends paid to non-controlling shareholders	(103)	(106)
Others	(104)	(89)
Net cash provided by (used in) financing activities	(154)	(773)
Effect of exchange rate change on cash and cash equivalents	410	459
Net increase (decrease) in cash and cash equivalents	2,092	349
Cash and cash equivalents at beginning of period	14,614	13,404
Cash and cash equivalents at end of period	16,706	13,753

(4) Notes to quarterly consolidated financial statements

(Going concern assumptions)

Not applicable

(Notes in the event of significant changes in shareholders' equity)

Not applicable

(Additional information)

(About the accounting estimate associated with the spread of novel coronavirus infections)

There has been no notable change in the assumptions regarding the impact of the COVID 19 pandemic on the Group's business as described in the Additional Information section of the Annual Securities Report for the previous fiscal year.

(Transactions in which the Company's shares are issued to employees through a trust)

(1) Outline of transaction

At a meeting of the Board of Directors held on May 16, 2022, the Company resolved details of a new incentive plan called the Employee Stock Ownership Plan (J-ESOP, hereinafter referred to as the "Plan") for employees. The Plan is a system to provide the Company's shares to its employees who satisfy certain requirements under the Share Benefit Regulations to be established by the Company in advance.

The Company will grant points to its employees based on their position, performance, and other factors. The Company's shares equivalent to the points granted will be paid to the employees when they acquire the right of entitlement under certain conditions stipulated in the Share Benefit Regulations. The shares to be provided to employees shall be acquired following the amount set up in advance, including the future portion, and shall be segregated and managed as trust assets.

The introduction of the Plan will enable employees to share the economic benefits with shareholders by reflecting the benefits in the Company's stock price based on the Company's performance. As "working shareholders," the Company will increase its employees' sense of ownership and participation in management even more than before. At the same time, the Plan is intended to share the Company's vision and plans and contribute to the Company's sustainable growth through a high level of voluntary commitment and challenge.

(2) Shares of the Company remaining in the trust

The Company's shares remaining in the trust are recorded as treasury stock under net assets at their book value. The book value of the Company's shares at the end of the first quarter of the current consolidated cumulative period is 49 million yen, and the number of shares is 22,100.

(Transition from a consolidated tax payment system to a group totalization system)

Since the first quarter of the current consolidated cumulative period, the Company and its consolidated domestic subsidiaries have shifted from a consolidated tax payment system to a group totalization system. Accordingly, the accounting treatment and disclosure of corporate and local income taxes and tax-effect accounting have been changed following the Treatment for Auditing of Reserve under Special Taxation Measures Law and Reserve under Special Laws (Practical Issues Task Force No. 42, August 12, 2021). Furthermore, in accordance with Paragraph 32 (1) of the Practical Issues Task Force No. 42, the Company has assumed that there is no impact from the change in accounting policy resulting from the adoption of the Practical Issues Task Force No. 42.

(Segment information)

I Three months ended June 30, 2021 (from April 1, 2021 to June 30, 2021)

1. Net sales and profit (loss) by reportable segments

(Millions of yen)

	Reportable segment						Other (Note 3)	Total
	Japan	United States	Europe	Asia	China	Total		
Net Sales:								
Sales to outside customers	14,611	7,444	1,082	4,014	5,673	32,826	47	32,874
Intersegment sales or Transfers	1,487	40	77	62	435	2,103	463	2,566
Total	16,098	7,485	1,159	4,076	6,108	34,929	511	35,441
Segment income (loss)	467	(50)	54	756	938	2,166	3	2,169

Note: 1. Our Group consists of the Company and these overseas corporations which are based on a manufacturing and sales structure. As such, “Japan”, “the United States”, “Europe”, “Asia” and “China” are our five reportable segments.

2. Major countries or regions belong to each reportable segment

Europe.....the Czech Republic, Russia, Germany

Asia Thailand, Indonesia, Vietnam

3. “Other” comprises business operations that are not categorized as reportable segments and includes the business activities of domestic subsidiaries, such as the transportation business.

2. Difference between total segment income (loss) for reportable segments and operating income on consolidated statements of income, and details of the difference (reconciliation of the difference)

(Millions of yen)

Income or loss	Amount
Total segment income	2,166
Income for “Other”	3
Intersegment eliminations	70
Operating income on consolidated statements of income	2,239

3. Impairment loss on noncurrent assets and goodwill, etc., by reportable segment

(Significant impairment loss on noncurrent assets)

Not applicable

(Significant change in goodwill amount)

Not applicable

(Significant gain on bargain purchase)

Not applicable

II Three months ended June 30, 2022 (from April 1, 2022 to June 30, 2022)

1. Net sales and profit (loss) by reportable segments

(Millions of yen)

	Reportable segment						Other (Note 3)	Total
	Japan	United States	Europe	Asia	China	Total		
Net Sales:								
Sales to outside customers	15,053	8,669	1,155	4,710	5,927	35,514	38	35,553
Intersegment sales or transfers	1,949	24	55	86	563	2,679	479	3,158
Total	17,002	8,693	1,210	4,796	6,490	38,194	517	38,711
Segment income (loss)	394	(403)	(240)	688	590	1,029	0	1,029

Note: 1. Our Group consists of the Company and these overseas corporations which are based on a manufacturing and sales structure. As such, “Japan”, “the United States”, “Europe”, “Asia” and “China” are our five reportable segments.

2. Major countries or regions belong to each reportable segment

Europe.....the Czech Republic, Russia, Germany

AsiaThailand, Indonesia, Vietnam

3. “Other” comprises business operations that are not categorized as reportable segments and includes the business activities of domestic subsidiaries, such as the transportation business.

2. Difference between total segment income (loss) for reportable segments and operating income on consolidated statements of income, and details of the difference (reconciliation of the difference)

(Millions of yen)

Income or loss	Amount
Total segment income	1,029
Income(loss) for “Other”	0
Intersegment eliminations	(21)
Operating income on consolidated statements of income	1,008

3. Impairment loss on noncurrent assets and goodwill, etc., by reportable segment

(Significant impairment loss on noncurrent assets)

Not applicable

(Significant change in goodwill amount)

Not applicable

(Significant gain on bargain purchase)

Not applicable

3. Supplementary information

Sales states (consolidated)

(Millions of yen)

	Three months ended June 30, 2021 (Apr. 1, 2021–June 30, 2021)		Three months ended June 30, 2022 (Apr. 1, 2022–June 30, 2022)		Increase/Decrease		FY2021 (Apr 1, 2021–Mar 31, 2022)	
	Amount	%	Amount	%	Amount	%	Amount	%
	For Automobile	24,249	73.8	27,136	76.3	2,887	11.9	97,452
For Construction & Industrial machine	7,438	22.6	7,301	20.5	-136	-1.8	31,814	23.8
For Air conditioner	500	1.5	587	1.7	87	17.5	2,128	1.6
Other	686	2.1	526	1.5	-159	-23.2	2,186	1.6
Total	32,874	100.0	35,553	100.0	2,679	8.2	133,581	100.0

Notes: Amounts less than one million yen have been truncated.