Consolidated Financial Results for the 1st Quarter of Fiscal Year Ending March 31, 2021 (J-GAAP)

August 3, 2020

Company name	: T.RAD Co., Ltd.	Listing	Tokyo Stock Exchange, First Section
Code No.:	7236	URL:	http://www.trad.co.jp
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Scheduled date	of filing of 1st quarter securities report:	August	4, 2020
Scheduled date	of start of dividend payments:	_	
Supplemental n	naterials prepared for consolidated financial results:	None	
Duisfing	aplidated financial regultar Name		

Briefing on consolidated financial results: None

(Amounts less than one million yen have been truncated) ter of Fiscal Year Ending March 31, 2021

1. Consolidated Financial Performance for the 1st Quarter of Fiscal Year Ending March 31, 2021

(April 1, 2020 to June 30, 2020)

(Inpin 1, 2020 to 3t	(hpm 1, 2020 to Suite 50, 2020)							
(1) Consolidated oper		(Percentage f	figures inc	licate year-on-yea	r change)			
	Net sales	S Operating income		Ordinary income		Profit attributable to owners of parent		
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended June30, 2020	25,249	-25.9	(567)		(618)		(989)	
Three months ended June30, 2019	34,055	1.7	1,212	-33.3	1,212	-36.2	545	-43.9

Note: Comprehensive income

Three months ended June 30, 2020: ¥-2,312 million —%

Three months ended June 30, 2019: ¥1,029 million 406.1%

	Net income per share	Diluted net income per share
	Yen	Yen
Three months ended June30, 2020	(137.44)	_
Three months ended June30, 2019	69.59	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
Three months ended June30, 2020	81,555	42,076	49.0	5,554.44
Fiscal year ended March 31, 2020	88,493	44,846	48.1	5,916.09

Reference: Shareholders' equity

As of June 30, 2020: ¥39,986 million As of March 31, 2020 : ¥43,048 million

2. Dividends

	Dividends per Share					
	1Q	2Q	3Q	Year-end	Total	
	Yen	Yen	Yen	Yen	Yen	
Fiscal year ended March 31, 2020	_	40.00	_	50.00	90.00	
Fiscal year ending March 31, 2021	_					
Fiscal year ending March 31, 2021 (Forecast)		_	_	_	_	

Note: Revisions to the forecast of dividends since the latest official announcement: No

We set the term-end date as the dividend reference date on the Articles of Incorporation. However, at the present moment, the expected dividend on the reference date (Fiscal year ending March 31, 2021) has not been decided.

3. Forecast of Consolidated Financial Performance for the Fiscal Year Ending March 31, 2021 (April 1, 2020 to March 31, 2021)

(i ereentage ingures indicate changes from the same period of the previous year)									
	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
2 nd Quarter ending September 30, 2020	48,600	-26.5	(1,200)	-172.0	(1,200)	-173.5	(1,800)	-205.8	(250.03)
Fiscal year ending March 31, 2021	108,300	-17.0	300	-89.4	100	-96.5	(1,400)	-197.6	(194.47)

(Percentage figures indicate changes from the same period of the previous year)

Note: Revisions to the forecast of consolidated financial performance since the latest official announcement: No

4. Other

(1) Changes in significant subsidiaries during the current quarter

(changes in specific subsidiaries resulting in changes in the scope of consolidation): None

- (2) Adoption of specific accounting policies for quarterly consolidated financial statements: None
- (3) Changes in accounting principles, estimation procedures or presentation methods
 - 1) Changes associated with revision of accounting standards: None
 - 2) Changes other than 1): None
 - 3) Changes accounting estimation procedures: None
 - 4) Changes in presentation methods: None
- (4) Number of shares issued and outstanding (common stock)
 - 1) Number of shares issued and outstanding at end of period (including treasury stock) As of June 30, 2020: 8,344,405 shares As of March 31, 2020: 8,344,405 shares
 - As of March 31, 2020: 8,344,405 shares 2) Number of shares of treasury stock at end of period
 - As of June 30, 2020: 1,145,330 shares As of March 31, 2020: 1,145,320 shares
 - 3) Average number of shares outstanding during the period Three months ended June 30, 2020: 7,199,082 shares Three months ended June 30, 2019: 7,834,897 shares
- * The consolidated financial results presented herein are not subject to the audit procedures by certified public accountant or audit firm.
- * Explanations for proper use of forecasts and other specific affairs

The forward-looking statement such as forecast of financial performance etc. described in this report based on information currently available and certain assumptions judged to be reasonable. Actual performance may differ significantly from these projections due to various factors. Table of Contents

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1. Qualitative Information for the First Quarter of Fiscal Year Ending March 31, 2021

(1) Consolidated financial performance

As for the economic environment during the first quarter of the current consolidated cumulative period, the global economy deteriorated significantly due to the spread of novel coronavirus infections. The trend of this infectious disease will significantly affect the future, and there is concern that uncertainty remains.

Under the circumstances, the net sales of the T.RAD Group (on a foreign currency basis) largely decreased from the same period of the previous year in domestic and overseas except Europe. Operating income decreased in domestic and overseas except in Europe. The profit attributable to owner of parent decreased from the same period of the previous year due to the net sales declined sharply etc. despite decrease of income taxes.

As a result, net sales during the consolidated cumulative first quarter decreased by 8,806 million yen from the previous fiscal year, amounting to 25,249 million yen (down 25.9% year on year). Operating loss of 567 million yen was posted, worsening by 1,780 million yen year on year. Ordinary loss of 618 million yen was posted, worsening by 1,830 million yen year on year. Loss attributable to owners of parent of 989 million yen was posted, worsening by 1,534 million yen year on year.

The segment results are as follows.

The book-closing date for the consolidated subsidiaries for the first three months of the fiscal year under review is March 31. In preparing the consolidated financial statements, the financial statements as of, and for the three-month period ended on this date were used. With respect to material transactions conducted during the period between this date and the book-closing date for consolidated accounting, we have made adjustments as necessary for consolidated accounting. The segments relevant to such adjustments include the United States, Europe, Asia and China.

T.RAD LOGISTICS Co., Ltd. of domestic subsidiary has the same settlement date that coincides with the last day of the consolidated fiscal year. The segment impacted by such adjustments is Other.

	Net Sales				Operating Income (Loss)				
	Three months ended June 30, 2019	Three months ended June 30, 2020	Increase/ Decrease	Percentage change (on a foreign currency basis)*	Three months ended June 30, 2019	Three months ended June 30, 2020	Increase/ Decrease	Percentage change (on a foreign currency basis)*	
	(Millions of yen)	(Millions of yen)	(Millions of yen)	(%)	(Millions of yen)	(Millions of yen)	(Millions of yen)	(%)	
Japan	14,868	9,850	-5,017	-33.7	26	(1,037)	-1,063	—	
United States	8,872	7,561	-1,311	-13.1	36	(149)	-185		
Europe	636	693	57	23.8	(299)	(106)	192	60.3	
Asia	4,602	3,834	-768	-11.8	642	533	-108	-11.4	
China	4,875	3,095	-1,780	-30.4	562	102	-460	-80.4	
Other (including eliminations)	200	215	14	7.6	245	89	-155	-63.6	
Total	34,055	25,249	-8,806	-23.8	1,212	(567)	-1,780	-148.9	

*The percentage changes (on a foreign currency basis) in the chart are the percentage changes after correcting for differences arising from fluctuations in the foreign exchange rates applicable to overseas net sales.

(i) Japan

Net sales of products for automobile industry declined sharply from the previous fiscal year due to a decrease in sales by major customers in line with the spread of novel coronavirus infections. The net sales of products for construction industrial machines have recovered in the Chinese market, where the novel coronavirus infections have subsided. However, the net sales in the markets of Japan, the United States, Europe, and Southeast Asia fell sharply as a result of the spread of the infectious disease, while due to production cuts at main customers, the net sales fell sharply year on year. As a result, the net sales in the Japan segment decreased by 5,017 million yen, resulting in 9,850 million yen.

Operating loss of 1,037 million yen was posted, worsening by 1,063 million yen from the same period of the previous year, due to the net sales declined sharply etc.

(ii) United States

Net sales of products for automobile industry and construction industrial machines decreased from the previous fiscal year due to a decrease in sales by major customers as the novel coronavirus infection spread. As a result, the net sales in the United States segment decreased by 1,311 million yen from the same period of the previous year, resulting in 7,561 million yen. On a foreign currency basis, it decreased by 13.1%.

Operating loss of 149 million yen was posted, worsening by 185 million yen from the same period of the previous year.

(iii) Europe

The net sales of products for the automobile industry increased from the same period of the previous year by the increase of net sales of models for which orders were newly received in Czech Republic. As a result, the net sales in the Europe segment increased by 57 million yen from the same period of the previous year, resulting in 693 million yen. On a foreign currency basis, it increased by 23.8%.

Operating loss of 106 million yen was posted, improved by 192 million yen from the same period of the previous year, due to the decrease of scrap cost etc. On a foreign currency basis, it increased by 60.3%.

(iv) Asia

The net sales of products for the automobile industry decreased from the same period of the previous year due to the decrease of orders received in Thailand despite favorable sales of orders received models in Indonesia and Vietnam. As a result, the net sales in the Asia segment decreased by 768 million yen from the same period of the previous year, resulting in 3,834 million yen. On a foreign currency basis, it decreased by 11.8%.

Operating income decreased by 108 million yen from the same period of the previous year, resulting in 533 million yen. On a foreign currency basis, it decreased by 11.4%.

(v) China

Net sales of products for automobile industry and construction industrial machines decreased from the previous fiscal year due to a decrease in sales by major customers as the novel coronavirus infection spread. As a result, the net sale in the China segment decreased by 1,780 million yen from the same period of the previous year, resulting in 3,095 million yen. On a foreign currency basis, it decreased by 30.4%.

The operating income decreased by 460 million yen from the same period of the previous year due to decreased of net sales etc., resulting in 102 million yen. On a foreign currency basis, it decreased by 80.4%.

(2) Consolidated financial position

1) Assets, liabilities and net assets

Total assets at the end of current first quarter of the fiscal year under review resulted in 81,555 million yen (down 6,937 million yen from the end of the previous fiscal year) due to the decrease of accounts receivable-trade and tangible fixed assets etc.

Total liabilities resulted in 39,479 million yen (down 4,167 million yen) due to the decrease of accounts payable-trade and provision for bonuses etc.

Net assets resulted in 42,076 million yen (down 2,770 million yen) due to the decrease of foreign currency translation adjustment and retained earnings etc.

2) Cash flows

Cash and cash equivalents at the end of the current first quarter of the fiscal year under review totaled 13,014 million yen, decrease of 710 million yen from the end of the previous fiscal year.

The factors for increase or decrease of each cash flow in the current first quarter consolidated accumulative period are as follows.

Net cash provided by operating activities was 1,532 million yen, decrease of 463 million yen year on year due to the decrease of profit before income taxes. Net cash used in investing activities was 1,081 million yen, a decrease of 685 million yen year on year. Net cash used in financing activities was 712 million yen, a decrease of 118 million yen year on year due to the decrease of interest-bearing liabilities.

(3) Future projections including forecasts of consolidated financial performance

We did not revise the forecast of consolidated financial performance released on May 18, 2020, as the financial results for the first three months of the fiscal year under review were within the expected range.

2. Quarterly Consolidated Financial Statements and main notes (1) Quarterly consolidated balance sheets

		(Millions of yer
	FY2019	FY2020_1Q
	As of March 31, 2020	As of June 30, 2020
	Amount	Amount
(Assets)		
Current assets		
Cash and deposits	13,419	12,633
Notes and accounts receivable-trade	22,274	18,573
Electronically recorded monetary claims-operating	3,873	2,880
Short-term investment securities	499	489
Merchandise and finished goods	3,864	4,002
Work in process	741	643
Raw materials and supplies	5,725	5,712
Others	2,603	2,595
Allowance for doubtful accounts	(73)	(166
Total current assets	52,927	47,37
Noncurrent assets		
Tangible fixed assets		
Building and structures, net	6,501	6,298
Machinery, equipment and vehicles, net	15,687	15,36
Land	2,374	2,31
Lease assets, net	526	49
Construction in progress	4,104	3,76
Other tangible fixed assets, net	2,131	2,15
Total tangible fixed assets	31,326	30,39
Intangible assets		
Goodwill	111	8
Others	1,173	1,120
Total intangible assets	1,284	1,20
Investments and other assets		
Investment securities	2,206	1,93
Deferred tax assets	78	6
Others	681	58
Allowance for doubtful accounts	(13)	(13
Total investments and other assets	2,953	2,57
Total noncurrent assets	35,565	34,18
Total assets	88,493	81,555

		(Millions of yen
	FY2019	FY2020_1Q
	As of March 31, 2020	As of June 30, 2020
	Amount	Amount
(Liabilities)		
Current liabilities		
Notes and accounts payable-trade	12,149	10,422
Electronically recorded obligations – operating	3,414	2,786
Short-term loans payable	6,205	6,508
Lease obligations	611	536
Income taxes payable	791	395
Accrued expenses	2,779	2,571
Provision for bonuses	1,282	455
Provision for directors' bonuses	43	0
Provision for product warranties	181	191
Provision for shareholders benefit program	39	32
Provision for loss on order received	92	84
Electronically recorded obligations - non-operating	384	678
Asset retirement obligations	200	200
Others	1,495	1,305
Total current liabilities	29,671	26,167
Noncurrent liabilities		
Long-term loans payable	10,039	9,521
Lease obligations	2,350	2,248
Deferred tax liabilities	940	935
Provision for directors' retirement benefits	4	_
Net defined benefit liability	410	409
Asset retirement obligations	91	91
Others	138	106
Total noncurrent liabilities	13,974	13,311
Total liabilities	43,646	39,479
(Net assets)	13,010	35,175
Shareholders' equity		
Capital stock	8,545	8,545
Capital succe Capital surplus	7,496	7,496
Retained earnings	29,065	27,716
Treasury stock	(2,257)	(2,257)
		41,500
Total shareholders' equity	42,850	41,500
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(6)	(6)
Foreign currency translation adjustment	(405)	(1,658)
Remeasurements of defined benefit plans	152	150
Total accumulated other comprehensive income	(259)	(1,514)
Non-controlling interests	2,256	2,089
Total net assets	44,846	42,076
Total liabilities and net assets	88,493	81,555

(Millions of y				
	Three months ended	Three months ended		
	June 30, 2019 (Apr. 1, 2019–June 30, 2019)	June 30, 2020 (Apr. 1, 2020–June 30, 2020)		
	(Api. 1, 2019–Julie 30, 2019) Amount	(Apr. 1, 2020–50110 50, 2020) Amount		
Net sales	34,055	25,249		
Cost of sales	30,296	23,563		
Gross profit	3,759	1,686		
Selling, general and administrative expenses				
Packing and delivery expenses	383	273		
Salaries and allowances	504	447		
Provision for bonuses	148	104		
Provision for directors' bonuses	17	0		
Retirement benefit expenses	21	20		
Welfare expenses	308	337		
Provision for product warranties	48	44		
Research and development expenses	290	237		
Others	824	787		
Total selling, general and administrative expenses	2,547	2,254		
Operating income (loss)	1,212	(567)		
Non-operating income				
Interest income	22	22		
Dividends income	93	3		
Equity in earnings of affiliates	54	_		
Foreign exchange gains	_	91		
Others	31	53		
Total non-operating income	201	169		
Non-operating expenses				
Interest expenses	74	70		
Foreign exchange losses	122	_		
Equity in losses of affiliates	-	144		
Others	5	4		
Total non-operating expenses	202	220		
Ordinary income (loss)	1,212	(618)		

(2) Quarterly consolidated statements of income and quarterly consolidated statement of comprehensive income (Quarterly consolidated statements of income)

(Millions of yen)

(Millions of yen)				
	Three months ended	Three months ended		
	June 30, 2019	June 30, 2020		
	(Apr. 1, 2019–June 30, 2019)	(Apr. 1, 2020–June 30, 2020)		
	Amount	Amount		
Extraordinary income				
Gain on sales of noncurrent assets	0	4		
Total extraordinary income	0	4		
Extraordinary loss				
Loss on sales of noncurrent assets	-	3		
Loss on retirement of noncurrent assets	15	51		
Loss on liquidation of subsidiaries and associates	-	12		
Surcharges	7	_		
Total extraordinary loss	22	66		
Income (loss) before income taxes	1,190	(681)		
Income taxes-current	387	281		
Income taxes-deferred	181	11		
Total income taxes	569	293		
Profit (loss)	621	(974)		
Profit (loss) attributable to non-controlling interests	75	14		
Profit (loss) attributable to owners of parent	545	(989)		

(Quarterly consolidated statement of comprehensive income)

		(Millions of yen)
	Three months ended June 30, 2019 (Apr. 1, 2019–June 30, 2019)	Three months ended June 30, 2020 (Apr. 1, 2020–June 30, 2020)
	Amount	Amount
Profit (loss)	621	(974)
Other comprehensive income		
Valuation difference on available-for-sale securities	89	(0)
Foreign currency translation adjustment	325	(1,213)
Remeasurements of defined benefit plans, net of tax	(6)	(1)
Share of other comprehensive income of associates accounted for using equity method	(0)	(123)
Total other comprehensive income	408	(1,338)
Comprehensive income	1,029	(2,312)
(Breakdown)		
Comprehensive income attributable to owners of the parent	919	(2,243)
Comprehensive income attributable to non-controlling interests	109	(69)

(3) Quarterly consolidated statements of cash flows

	771 .1 1 1	(Millions of yes
	Three months ended June 30, 2019	Three months ended June 30, 2020
	(Apr. 1, 2019–June 30, 2019)	(Apr. 1, 2020–June 30, 2020)
	Amount	Amount
Net cash provided by (used in) operating activities		
Profit (loss) before income taxes	1,190	(681
Depreciation and amortization	1,450	1,47
Retirement benefit expenses	(9)	(3
Increase(decrease) in net defined benefit liability	33	2
Increase (decrease) in provision for directors' retirement benefits	0	(4
Increase (decrease) in allowance for doubtful accounts	(5)	9
Increase (decrease) in provision for bonuses	(617)	(825
Increase (decrease) in provision for directors' bonuses	(66)	(42
Increase (decrease) in provision for product warranties	(6)	1
Loss on retirement of noncurrent assets	15	5
Loss(gain) on sales of tangible fixed assets	0	(1
Surcharges	7	-
Interest and dividends income	(116)	(25
Interest expenses	74	7
Foreign exchange losses (gains)	_	(4
Equity in (earnings) losses of affiliates	(54)	14
Decrease(increase) in notes and accounts receivable-trade	(196)	4,18
Decrease(increase) in inventories	(787)	(39)
Increase(decrease) in notes and accounts payable-trade	279	(2,152
Decrease(increase) in other current assets	191	7
Increase (decrease) in other current liabilities	1,068	2
Other, net	55	5
Subtotal	2,506	2,08
Interest and dividends income received	280	2
Interest expenses paid	(74)	(70
Income taxes paid	(475)	(50:
Surcharges paid	(241)	-
Net cash provided by (used in) operating activities	1,995	1,53

(Millions of yen)

	(Millions of yen				
	Three months ended	Three months ended			
	June 30, 2019	June 30, 2020			
	(Apr. 1, 2019–June 30, 2019)	(Apr. 1, 2020–June 30, 2020)			
	Amount	Amount			
Net cash provided by (used in) investing activities					
Payments into time deposits	(7)	(7)			
Proceeds from withdrawal of time deposits	314	89			
Purchase of tangible fixed assets	(1,724)	(1,218)			
Proceeds from sales of tangible fixed assets	0	57			
Purchase of intangible assets	(210)	(20)			
Others	(140)	17			
Net cash provided by (used in) investing activities	(1,767)	(1,081)			
Net cash provided by (used in) financing activities					
Net increase (decrease) in short-term loans payable	692	160			
Proceeds from long-term loans payable	1,000	_			
Repayment of long-term loans payable	(1,270)	(264)			
Purchase of treasury stock	(667)	(0)			
Cash dividends paid	(397)	(359)			
Cash dividends paid to non-controlling shareholders	(72)	(97)			
Others	(113)	(150)			
Net cash provided by (used in) financing activities	(831)	(712)			
Effect of exchange rate change on cash and cash equivalents	112	(448)			
Net increase (decrease) in cash and cash equivalents	(490)	(710)			
Cash and cash equivalents at beginning of period	13,826	13,724			
Cash and cash equivalents at end of period	13,336	13,014			

(4) Notes to quarterly consolidated financial statements(Going concern assumptions)Not applicable

(Notes in the event of significant changes in shareholders' equity) Not applicable

(Additional information)

(About the accounting estimate associated with the spread of novel coronavirus infections)

During the first quarter of the current consolidated cumulative period, as a result of the spread of novel coronavirus infections, we were significantly affected by the suspension of our business partners' operations. At this time, it is difficult to determine the impact on the Group because the timing of the termination of the pandemic is unpredictable.

For the first quarter of the current consolidated cumulative period, accounting estimates were made according to the assumptions (assuming that our sales will gradually recover from July 2020 to March 2021) in the previous consolidated fiscal year (ended March 31, 2020).

(Segment information)

I Three months ended June 30, 2019 (from April 1, 2019 to June 30, 2019)

1. Net sales and profit (loss) by reportable segments

1 ()	J I	e					(Millio	ons of yen)
			Reportabl	e segment	-		Other	
	Japan	United States	Europe	Asia	China	Total	(Note 3)	Total
Net Sales:								
Sales to outside customers Intersegment sales or	14,868	8,872	636	4,602	4,875	33,855	200	34,055
Transfers	1,502	44	127	15	428	2,118	820	2,939
Total	16,370	8,917	764	4,618	5,303	35,974	1,021	36,995
Segment income (loss)	26	36	(299)	642	562	967	43	1,010

Note: 1. Our Group consists of the Company and these overseas corporations which are based on a manufacturing and sales structure. As such, "Japan", "the United States", "Europe", "Asia" and "China" are our five reportable segments.

- 3. "Other" comprises business operations that are not categorized as reportable segments and includes the business activities of domestic subsidiaries, such as the transportation business.
- 2. Difference between total segment income (loss) for reportable segments and operating income on consolidated statements of income, and details of the difference (reconciliation of the difference)

(M	illions of yen)
Income or loss	Amount
Total segment income	967
Income for "Other"	43
Intersegment eliminations	201
Operating income on consolidated statements of income	1,212

3. Impairment loss on noncurrent assets and goodwill, etc., by reportable segment

(Significant impairment loss on noncurrent assets) Not applicable

(Significant change in goodwill amount) Not applicable

(Significant gain on bargain purchase) Not applicable

II Three months ended June 30, 2020 (from April 1, 2020 to June 30, 2020)

1. Net sales and profit (loss) by reportable segments

	5 1	U					(Millio	ons of yen)
			Reportabl	e segment			Other	Total
	Japan	United States	Europe	Asia	China	Total	(Note 3)	
Net Sales:								
Sales to outside customers	9,850	7,561	693	3,834	3,095	25,034	215	25,249
Intersegment sales or transfers	1,035	32	85	13	357	1,525	373	1,899
Total	10,886	7,594	778	3,848	3,452	26,559	589	27,149
Segment income (loss)	(1,037)	(149)	(106)	533	102	(657)	(55)	(712)

- Note: 1. Our Group consists of the Company and these overseas corporations which are based on a manufacturing and sales structure. As such, "Japan", "the United States", "Europe", "Asia" and "China" are our five reportable segments.

 - 3. "Other" comprises business operations that are not categorized as reportable segments and includes the business activities of domestic subsidiaries, such as the transportation business.
- 2. Difference between total segment income (loss) for reportable segments and operating income on consolidated statements of income, and details of the difference (reconciliation of the difference)

(Millions	of yen)
Income or loss	Amount
Total segment income(loss)	(657)
Income(loss) for "Other"	(55)
Intersegment eliminations	144
Operating income on consolidated statements of income(loss)	(567)

3. Impairment loss on noncurrent assets and goodwill, etc., by reportable segment

(Significant impairment loss on noncurrent assets) Not applicable

(Significant change in goodwill amount) Not applicable

(Significant gain on bargain purchase) Not applicable

3. Supplementary information <u>Sales states (consolidated)</u>

(Millions of yen)								
	June 30, 2	Three months ended June 30, 2019 Three months ended June 30, 2020 (Apr. 1, 2019–June.30, 2019) (Apr. 1, 2020–June.30, 2020)		2020	Increase/Decrease		FY2019 (Apr 1.2019-Mar 31,2020)	
	Amount	%	Amount	%	Amount	%	Amount	%
For Automobile	25,087	73.7	18,796	74.4	-6,291	-25.1	98,377	75.4
For Construction & Industrial machine	7,371	21.6	5,233	20.7	-2,137	-29.0	26,147	20.0
For Air conditioner	906	2.7	563	2.2	-342	-37.9	3,158	2.4
Other	690	2.0	656	2.7	-34	-4.9	2,841	2.2
Total	34,055	100.0	25,249	100.0	-8,806	-25.9	130,524	100.0

Notes: Amounts less than one million yen have been truncated.